



## Why choose Bott?



CONVERSIONS / DECALS / COMPLIANCE / WELFARE / HEALTH & SAFETY / FLEET MANAGEMENT / ELECTRONICS / COMMAND CONTROL / BOMB DISPOSAL / UTILITIES / HOUSING / SMALL BUSINESSES / LINE-X / LINING / FLOORING / DESIGN / KEY ACCOUNT MANAGERS / MODULO / UNO / VARIO / I.T / COMMUNICATIONS / CUSTOMER PORTALS / UTILITIES / EMERGENCY SERVICES / TYPE APPROVAL / LEGISLATION / VAN EXCELLENCE / PARTNERS / AFTERCARE / ON-TIME / KNOWLEDGE / U.K MANUFACTURED / CRASH TESTED/TRUSTWORTHY/DUTY OF CARE/ INNOVATION/PRIDE/CO-ORDINATE/QUALITY/ENVIRONMENTAL/SOCIALLY RESPONSIBLE



# Contents

About Bott

02-19

Our van racking ranges

20-27

Specialist vehicle conversions

28-29

Fleet conversions

30-31

Technical capabilities

32-39

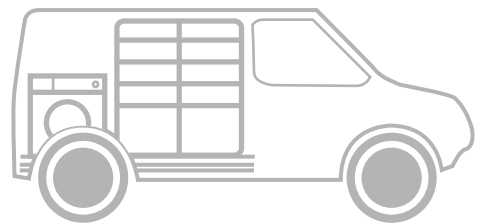
Aftercare

40-41

## **Bott - the solution for all your conversion needs**

A complete, integrated vehicle enhancement service designed to give you peace of mind every step of the way.

From consultation to design, manufacture to installation, compliance to logistics, refurbishment and recycling - we handle it all. We also offer a full graphics and van livery service in-house.





# bott - The Group





## Global presence, local service

The Bott Group has 3 European manufacturing sites and a fully integrated global sales network. Complementing our geographical reach and breadth of expertise, we remain, in spirit, a focused company dedicated to the highest standards of customer service and business integrity.

Bott employs over 470 staff at its three U.K. sites in Leicestershire, Scotland and Cornwall. The parent company, Wilhelm Bott GmbH & Co. KG, was established in 1931 and has long held a reputation for delivering high quality storage solutions.



# bott - Providing service excellence





IN HOUSE CAPABILITY



CUSTOMER FOCUSED



ON TIME - EVERYTIME



LOWEST WHOLE LIFE COSTS

## Looking after every customer - large or small

We ensure that every customer, large or small is treated with the same high level of commitment and service. This has resulted in continual year on year growth for Bott. We take great pride in taking the time to understand our customers needs and develop solutions which solve their issues. We know that our continued success is based on delivering solutions which add value to our customers operations.



# bott - Conversion HQ - Ashby de la Zouch

Conversion Facility 2



Customer Services



Decals Department



LINE-X Facility



PDI Bay



Conversion Facility 1



6 Transporter Bays



Secure Vehicle Storage



# bott - Manufacturing plant - Bude





INDUSTRY EXPERIENCE



TRANSPORT



BUILT TO LAST



STATE OF THE ART FACTORY

## Quality without compromise

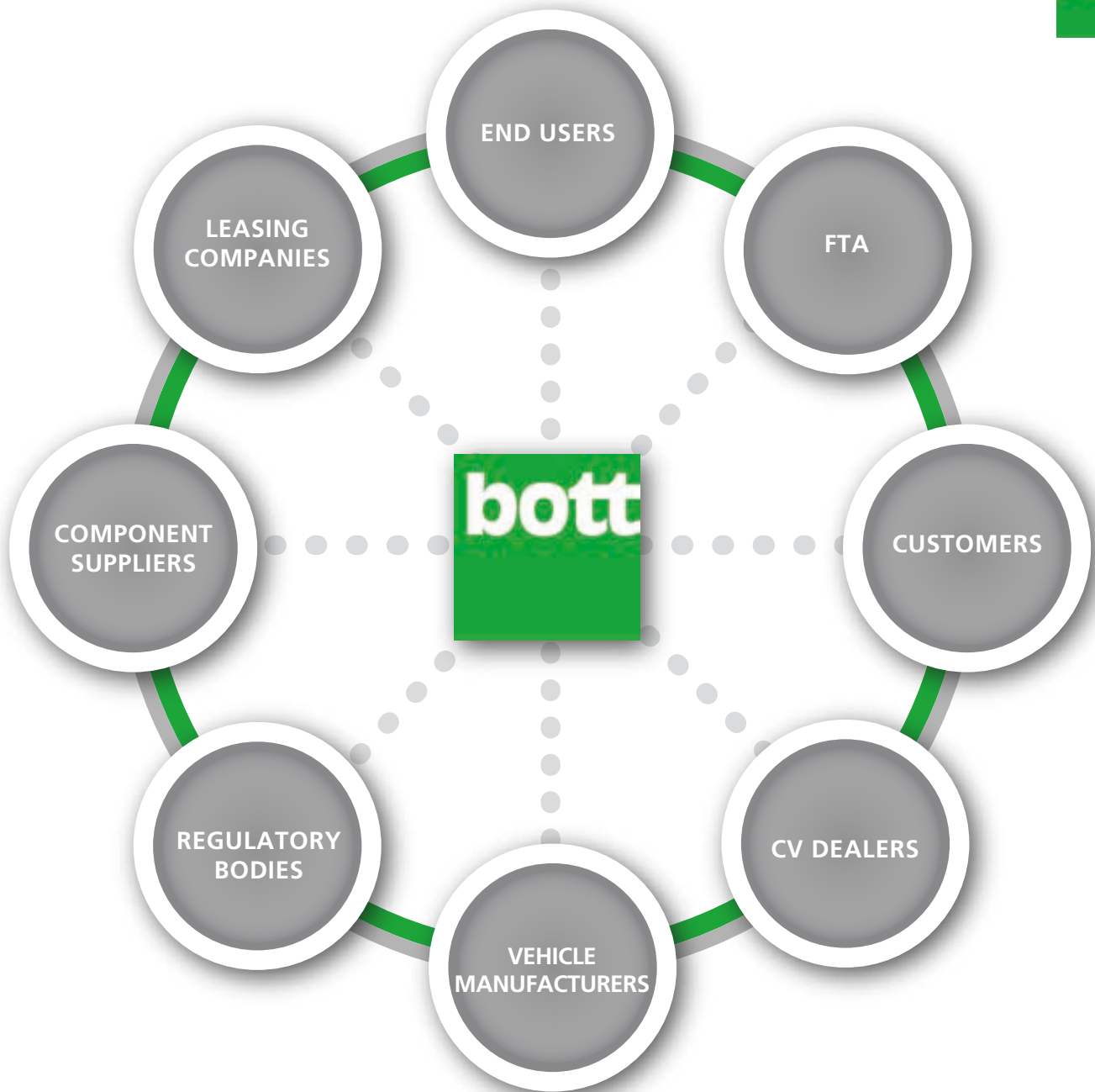
In the U.K our products are manufactured at our ISO9001 accredited 10,000m<sup>2</sup> production and administration facility, using state of the art process automation to assure absolute conformance to our exacting specifications.

Our total commitment to product durability means that a Bott in-vehicle installation is a very sound long-term investment.



# bott - Seamless working partnerships





### Industry wide network

As a long-term and leading player in the industry we've built unrivalled relationships with partner organisations. From vehicle manufacturers, to leasing companies and to telematics suppliers. When you choose Bott you know that with just one phone call you are tapping into an industry wide network dedicated to supporting your business.

# bott - Vehicle approval







## We enjoy getting things right

As a single source supplier, we ensure all our products and installations meet the rigorous safety requirements governed by legislation.

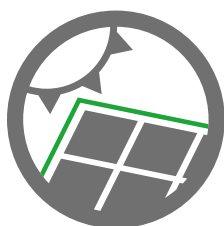
By keeping abreast of current and imminent policy changes, we always install in full compliance with the evolving regulatory environment. This enables our customers to concentrate on their businesses knowing that their vehicles are fully safe and compliant.

## Safety is our main priority

Safety is paramount, especially when a vehicle is also a workplace. Bott has always considered safety to be an integral part of design, manufacture and installation. Our products and installations are routinely crash tested for conformance with industry standards.

# bott - The environment





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**SOLAR PANELS**

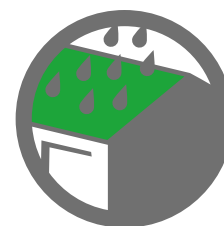
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**CARBON FOOTPRINT**

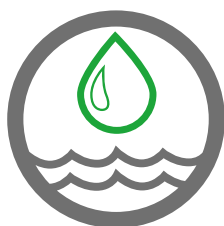
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**RAIN WATER COLLECTION**

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**EFFLUENT TREATMENT**

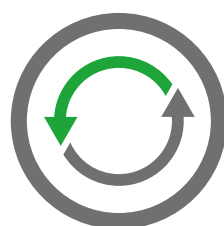
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**TRANSPORT - MPG**

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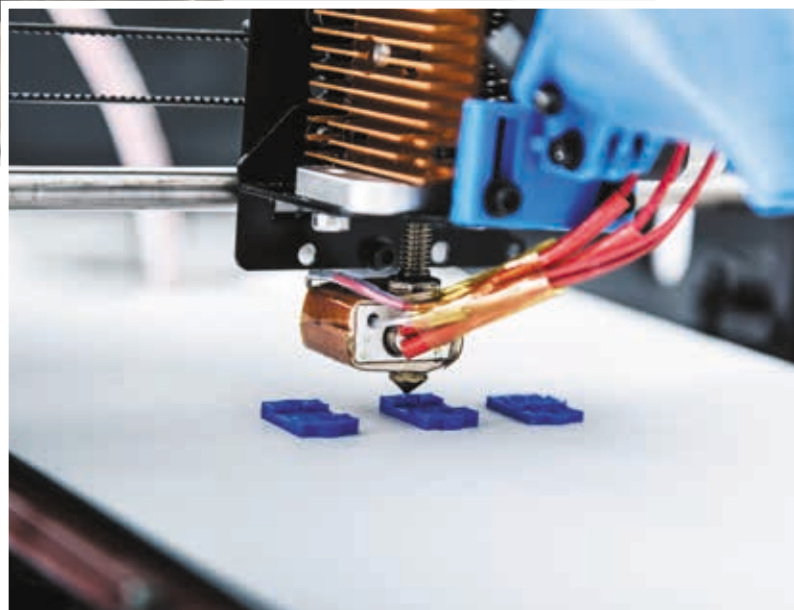
**RECYCLING**

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## Minimising our impact on the environment

From inception our U.K manufacturing plant was designed to minimise environmental impact, by collecting rainwater, generating our own electricity via solar panels, using low energy lighting/heating systems and recycling waste streams. These efforts have resulted in Bott being awarded ISO14001 environmental and ISO9001 quality certifications.

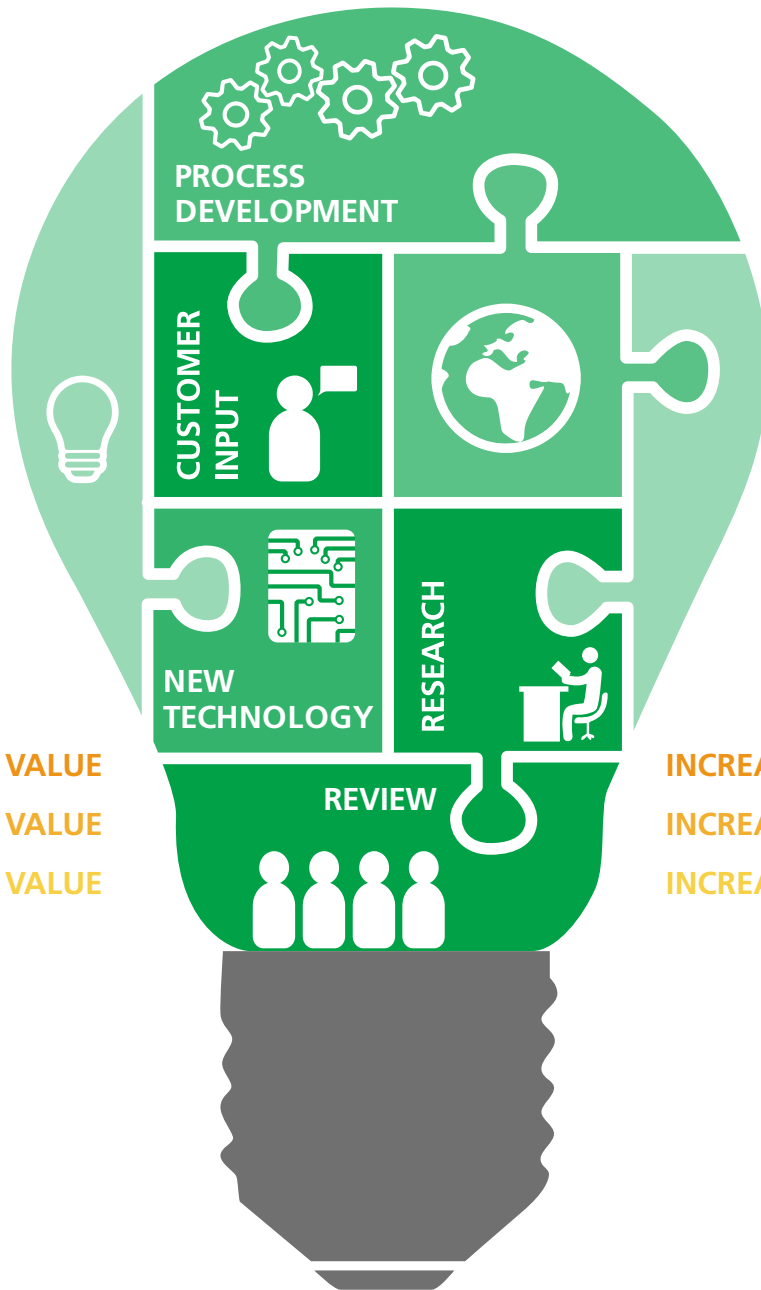




BETTER PRODUCTS  
BETTER PRODUCTS  
BETTER PRODUCTS

REDUCED COSTS  
REDUCED COSTS  
REDUCED COSTS

INCREASED VALUE  
INCREASED VALUE  
INCREASED VALUE



BETTER SERVICES  
BETTER SERVICES  
BETTER SERVICES

REDUCED LEAD TIMES  
REDUCED LEAD TIMES  
REDUCED LEAD TIMES

INCREASED EFFICIENCY  
INCREASED EFFICIENCY  
INCREASED EFFICIENCY

## The Bott innovation approach

We believe that innovation needs to be planned and managed – it doesn't just happen. That's why we've partnered with the University of Exeter to develop cutting edge innovation processes. This means that at Bott our customers have a partner who is actively scanning the horizon to research, validate and develop new solutions which can create value. At Bott we've moved beyond talking about innovation to making it a part of the way we do business.

## bott - Our van racking ranges

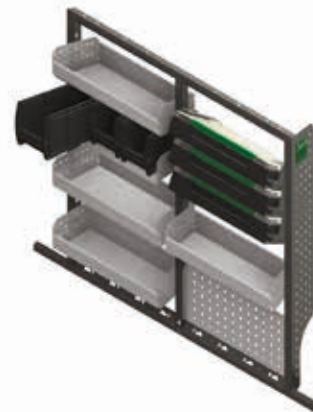




## UNO - pure and simple racking



## MODULO - racking solutions for small and medium vans



## VARIO - the professional solution



# bott uno - Racking, pure and simple







### Van racking – pure and simple

Bott uno is for medium to large commercial vehicles. It's a robust and affordable alternative to traditional wooden van racking. With durable steel construction and a comprehensive range of accessories, Bott uno provides flexible and high quality van racking and storage at a competitive price.

### Tidy, efficient workspace

Bott uno features efficient storage and mobile working solutions, with integrated drawers, removable cases, and integral vice and workbench options - enabling you to work more efficiently and get the job done quickly.

### Affordable quality

Bott uno is built to our high standards and is engineered to perform in demanding conditions. We've optimised our design and manufacturing processes to deliver a true van racking system at a lower price.



# bott modulo - Solutions for small & medium vans





## Get more out of your small and medium vans

Bott modulo has been designed to allow you to get the most out of your small panel van. Traditional van racking systems use a significant amount of your storage area, leaving you with very little space to carry bulky items in your load bay.

Bott modulo is different - we have carefully analysed small panel vans, and our unique design features shelving that follows the vehicle profile, so it uses space that's normally wasted. The result - an efficient racking system which still leaves a good-sized central load bay.

## Optimised design

The Bott modulo system has been designed to work in harmony with the structure of your vehicle, unlike some systems which mount to vehicle side panels, the modulo system fixes to existing points within your vehicle - with no drilling required. This approach combined with the renowned Bott quality and design integrity means you can trust Bott modulo to deliver for your business.



# bott vario - Professional, efficient







## The ultimate in-vehicle storage

Bott vario is our professional in-vehicle storage system. Designed without compromise, vario delivers advanced levels of functionality combined with contemporary styling.

## Built to last

Bott vario is designed to last a minimum of two vehicle life-cycles. Advanced features such as hi-load roller slide bearings and reinforced racks mean you can be confident in the longevity of your Bott product – just install your equipment in a new vehicle when required. This pays off with excellent whole life costs.

## Innovative solutions

We like to think of your vehicle as a mobile workspace, and we've spent over 25 years thinking of advanced solutions to make your life easier. Options such as our removable variobox tool chests and underfloor drawers all help you to organise your storage for maximum efficiency.

## Advanced lightweight construction

Bott vario uses advanced construction techniques and modern materials to reduce the weight of your in-vehicle storage solution – without compromising on strength. This approach means that Bott vario weighs up to 40% less than its predecessor – resulting in more usable payload and significant fuel savings!

# bott - Specialist vehicle conversions





## Our expertise

We work with our customers to design and build specialist vehicle conversions, and have the in-house expertise to deliver your complete solution. From complex on-board communications technology to lightweight racking – and from bomb disposal to environmental monitoring – we have the expertise, capability and attitude to deliver solutions to fit your needs.

## A trusted partner

We understand that a bespoke specialist vehicle can be a large investment. You need a partner who cares about your conversion, returns your calls and delivers on their promises. We are always open and transparent and we're confident that we will exceed your expectations.

## Efficient craftsmanship

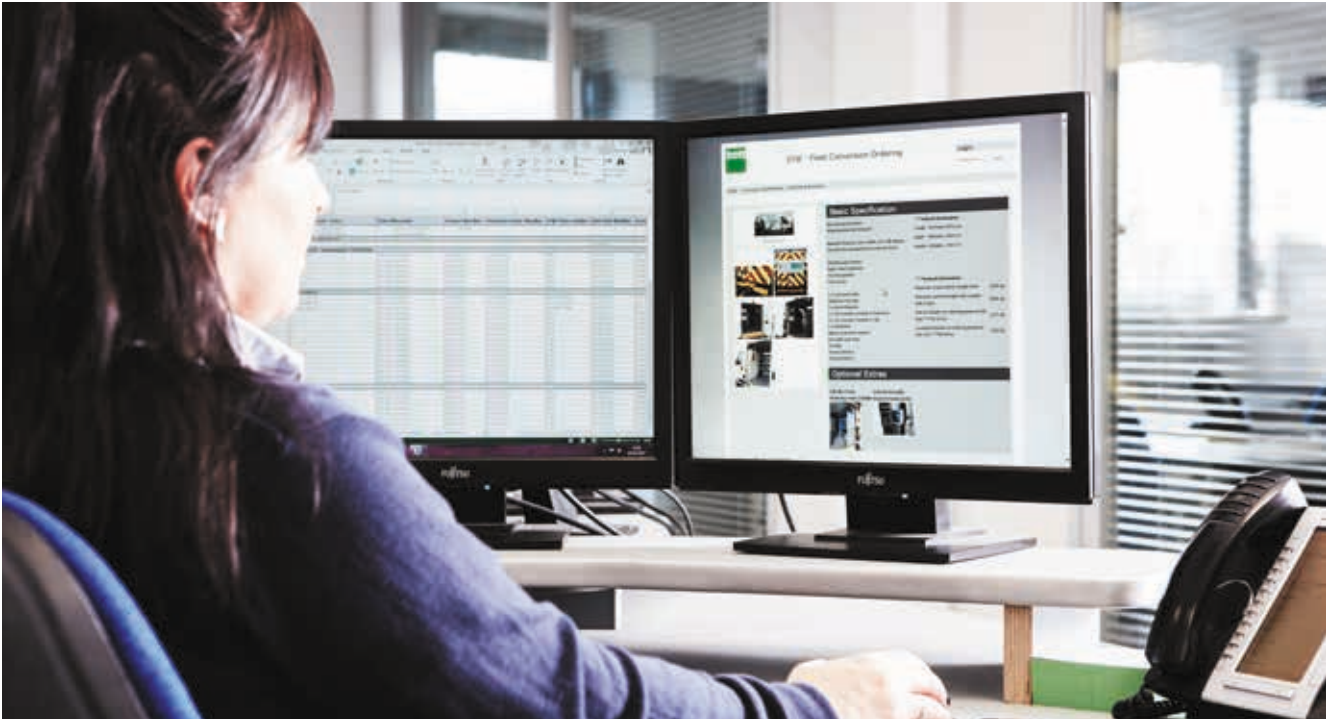
At Bott, we have years of experience of converting both fleet and specialist vehicles, enabling us to develop a culture of both efficiency and craftsmanship. As a result of this we understand that budgets are not infinite, timescales are tight and high quality is not an optional extra.

Our efficient processes and range of storage systems, developed over the last 25 years, allow us to work smarter, saving you time, making your budget go further, and always delivering a product you can rely on.



# bott - Fleet conversions





## We listen and understand your needs

We pride ourselves on listening to you and understanding your needs, we'll work closely with your team to develop the specification that's right for you, making sure that we capture the thoughts and ideas of everyone involved.

## Products for every requirement

Our full suite of in-vehicle and specialist vehicle solutions enable us to tailor conversions to your needs, from a simple small van rack to a complex specialist build – we've got it covered.

## A team of experts

Our in-house team contains experienced specialists in the key areas – electrical, legal and compliance, plus graphics and decals to name but a few. This depth of experience means you can rest assured that we will deal efficiently and swiftly with all the complexities of your conversion.

## Compliance and type approval

We understand the complex legislative and compliance environment surrounding specialist vehicle conversion. We comply with all type approval legislation, often consulting with regulatory bodies, and partner closely with schemes such as Van Excellence.



# bott - Design capability







## Advanced Design Capability

We understand that the needs of your mobile workforce are unique and we pride ourselves on creating solutions which support efficiency and drive safer working environments.

Our approach is based on understanding how your vehicles will be used. What will be carried? Is the vehicle doing long journeys? Or start/stop work? What is the vehicle replacement cycle? We gain this level of understanding by speaking to everyone involved in the process and distilling this information down to give a clear operating specification. Once this has been completed our design team can develop a compliant and cost effective solution.

Our expertise goes beyond just conversion design, we frequently advise on initial base vehicle choice and options. For example, in some situations a base vehicle may be required to have upgraded electrical equipment to support the technology requirements of the conversion. By following this process we save our clients' money and ensure the complete package of both vehicle and conversion is fit for purpose.

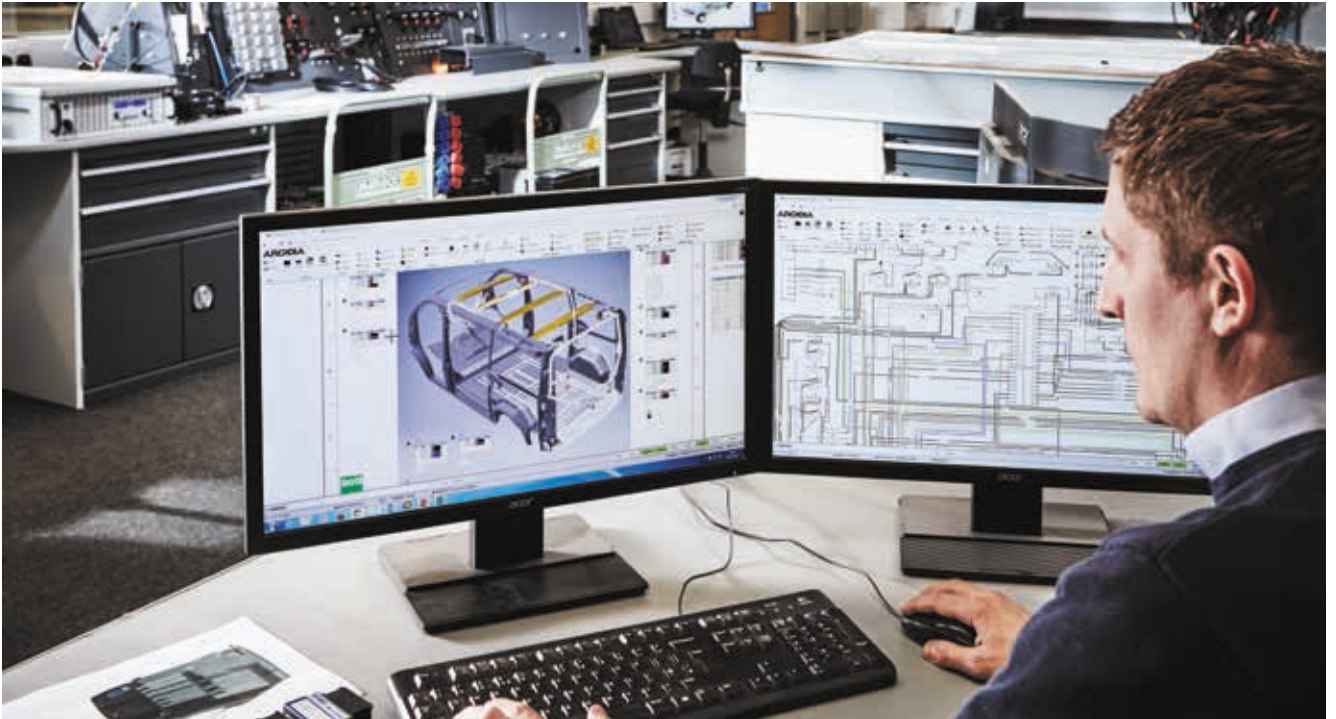
## In-house experienced team

Our in-house team has unrivaled experience in vehicle design and development, from a simple racking system to a full specialist conversion we have knowledge and know how to deliver. With over 200 years of combined experience in the vehicle conversion industry, we have learnt what works and more importantly what may cause problems out in the field. The result - our conversions keep our customers' operations running smoothly and ensure vehicle down-time is kept to a minimum.

# bott - Electrical development







## Electrical development

With the increasing complexity of the latest vehicles, getting your on-board electrics right is crucial. We know that cutting corners in this critical area can lead to breakdowns in the field - and even a non-compliant and dangerous vehicle.

The process starts by understanding your requirements and making sure the base vehicle is compatible with your needs. We've invested in the latest software and techniques to design and develop your electrical system.

What's more we have bench-tested the components in your system to ensure that the real life performance matches those specified by component manufacturers. That's why our customers trust Bott to deliver electrical systems which deliver day in, day out and support their business.



## bott - Decals facility





## Solution development

Our in-house Decals facility offer an end-to-end service for your requirements. From initial design through to decal fitting, or even sourcing spare decals for accident damaged vehicles, we offer the complete service.

We've invested heavily in the latest printing and design technology and we have a full understanding of legislative requirements. As our decal service is all in-house, when you've signed off your designs we take care of the rest. We deliver vans which look great and help showcase your brand.



# bott - LINE-X facility







## LINE-X facilities

LINE-X spray-on coatings deliver a tough, water resistant coating which is guaranteed for the life of your vehicle. We understand that your vehicles have to stand-up to demanding environments and withstand extreme use. That's why we have invested in a dedicated LINE-X facility.

This enables us to fit a tough, durable and non-slip coating which will protect your vehicles in the toughest of environments. As with most Bott services, our LINE-X facility is based on-site at our conversion centre - saving expensive vehicle movement costs.

## bott - Aftercare







### Aftercare team

Our support doesn't stop once we have delivered your converted vehicle, our comprehensive on-site aftercare service ensures that in the unlikely event of an issue, you can be assured of a speedy and comprehensive rectification.

In addition we are always happy to discuss the latest developments in compliance and best practice to ensure that your fleet is ahead of the curve.









Turning a van into a workspace

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